

# Outreach International and Subsidiary

Schedules of Overhead Percentage  
September 30, 2018

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RSM US LLP

## Independent Auditor's Report on the Supplementary Information

Board of Directors  
Outreach International

We have audited the consolidated financial statements of Outreach International and Subsidiary (the Organization) as of and for the years ended September 30, 2018 and 2017, and have issued our report thereon, dated February 8, 2019, which contained an unmodified opinion on those consolidated financial statements. Our audits were performed for the purpose of forming an opinion on the consolidated financial statements as a whole.

The accompanying supplementary information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements, or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*RSM US LLP*

Kansas City, Missouri  
February 8, 2019

**Outreach International and Subsidiary**

**Schedules of Overhead Percentage  
Years Ended September 30, 2018 and 2017**

|   | 2018                |                  | 2017                |                  |
|---|---------------------|------------------|---------------------|------------------|
|   | Amount              | Percent of Total | Amount              | Percent of Total |
| Fundraising expenses                              | \$ 312,251          |                  | \$ 331,713          |                  |
| Less income restricted for fundraising            | 54,749              |                  | 46,244              |                  |
| <b>Net fundraising expenses</b>                   | <b>257,502</b>      | <b>6%</b>        | <b>285,469</b>      | <b>7%</b>        |
| Administrative expenses                           | 256,289             |                  | 242,192             |                  |
| Less income restricted for administration         | 27,203              |                  | 41,481              |                  |
| <b>Net administrative expenses</b>                | <b>229,086</b>      | <b>6%</b>        | <b>200,711</b>      | <b>5%</b>        |
| <b>Net overhead expenses</b>                      | <b>486,588</b>      | <b>12%</b>       | <b>486,180</b>      | <b>12%</b>       |
| Donor contribution to cover net overhead expenses | 486,588             |                  | 486,180             |                  |
| <b>Final overhead</b>                             | <b>\$ -</b>         | <b>0%</b>        | <b>\$ -</b>         | <b>0%</b>        |
| Total expenses                                    | \$ 4,088,918        |                  | \$ 4,037,670        |                  |
| Less restricted income above                      | 81,952              |                  | 87,725              |                  |
| <b>Net expenses</b>                               | <b>\$ 4,006,966</b> | <b>100%</b>      | <b>\$ 3,949,945</b> | <b>100%</b>      |

